

## Message Text

UNCLASSIFIED

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ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W

-----290241Z 085699 /54

R 281010Z JAN 77

FM AMCONSUL GOTEborg

TO USDOC WASHDC

INFO SECSTATE WASHDC 158

AMEMBASSY BRUSSELS

AMEMBASSY LONDON

AMEMBASSY STOCKHOLM UNN

UNCLAS GOTEborg 0031

E.O. 11652: N/A

TAGS: BTIO, SW

SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 401/02/P0040

2. 021777

3. EABERG

4. 401 SWEDEN

5. AI

6A. REPLY TO --

6B. RALPH ARETJALL, MANAGING DIRECTOR

6C. AB HEDIMA MEDICAL

FACK

S-200 73 MALMO, SWEDEN

7. CABLE --; TELEX --; TEL: 040/91 60 10

8. COBE LABORATORIES, INC., LAKWOOD, COLORADO

9. 114. 9A. EXCLUSIVE AGENCIES SWEDEN, DENMARK, AND FINLAND

10. DESCRIPTION

3069779-0000 MEDICAL RUBBER SUNDRIES USED IN INTENSIVE CARE UNITS,  
CATHETER LABS, AND SURGERY.

3693096-0000 MEDICAL, DIAGNOSTIC AND RELATED EQUIPMENT, EXCEPT  
X-RAY. ALSO ATTACHMENTS AND PARTS.

3841XXX-0000 MEDICAL SUPPLIES, EXCEPT DRESSINGS,

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3842XXX-0000 FURNITURE, DIAPERS, PADS AND RELATED, OF THE TYPE  
USED IN INTENSIVE CARE UNITS, SURGERY, AND CATHETER  
LABS.

28341XX-0000 HORMONES AND ANTINEOPLASTIC AGENTS.

28343XX-0000 PHARMACEUTICALS ACTING ON THE CARDIOVASCULAR SYSTEM.

2834515-0000 ANTACIDS.

28347XX-0000 VITAMIN, NUTRIENT, AND HEMATING PREPARATIONS, FOR

HUMAN USE.

OWNERS RALPH ARETJALL AND BO LINDELL HAVE GOOD KNOWLEDGE OF THEIR LINE OF BUSINESS AND WERE EMPLOYED BY LARGE SWEDISH MANUFACTURER OF PHARMACEUTICALS FOR OVER 10 YEARS. BUSINESS ESTABLISHED EARLY 1976. EMPLOYS 3. ANNUAL SALES 2.2 MILLION SW. KR. WAREHOUSES IN MALMO, COPENHAGEN AND HELSINKI. RELIABLE LOCAL SOURCE DESCRIBES THEM AS CAPABLE AND RELIABLE BUSINESSMEN. BUSINESS PROFITABLE. OBLIGATIONS MET PROMPTLY. BUSINESS RELATIONS RECOMMENDED.

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Decapton Date:** 01-Jan-1960 12:00:00 am  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
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**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Subject:** PRIVATE TRADE OPPORTUNITY  
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**Type:** TE  
**vdkvgwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/148d84de-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009